

Excellence Canada Partners in Excellence Annual Benefit Values by Partnership Level

PBV-Oct 25 2011-GM

Bronze Partner in Excellence \$ 995

- Special partner rate on all EC products and services (25% off non-partner prices)
- Access to EC's *Canada Awards for Excellence* Criteria
- Access to partners-only info including free EC Best Practices newsletters at www.excellence.ca in the Partners' Resource Centre
- One password to Business Performance Improvement Resource database of best practices, performance management and networking tools, and case studies
- One representative at regional Networking Meetings; access to EC partners' social networking tools
- *Quest for Excellence* monthly eNewsletter
- Reference to EC partnership when responding to requests for proposals
- One month free job posting(s) on EC Web site
- Use of EC Partner logo on stationery, Web site, signage, banners, etc.
- Laminated partnership plaque with renewal stickers
- Listing in EC's annual supplement in a magazine or newspaper where applicable
- Listing with link on Partners List at EC Web site
- "About Excellence Canada" PowerPoint, video, and documents for promotion of EC programs to staff
- Partner-to-Partner discounts where available
- Partners Referral program
- Subscription to *Your Workplace* magazine
- Access to all Canadian Management Centre (CMC) high performance training at CMC member rates (CMC membership valued at \$2,000)

Silver Partner in Excellence \$10,000

- 2 in-house training or consulting days
- Participation on verification teams (EC PEP & CAE site visits)
- Network Meetings (up to 4 participants)
- Credit toward 3 individual CEP enrolments (max. \$350 per person)
- 10% discount off Bronze price on EC products and services (32.5% off non-partner prices)
- 1 additional BPIR password
- Participation in EC focus groups
- Enhanced listing on EC Web site
- **Bronze Partnership benefits Included**

Gold Partner in Excellence \$15,000

- 2 seats at EC Summit & CAE Awards Luncheon
- 3 in-house training or consulting days
- Participation on verification teams (EC PEP & CAE site visits)
- Network Meetings (up to 5 participants)
- Credit toward 3 individual CEP enrolments (max. \$350 per person)
- 15% discount off Bronze price on EC products and services (36% off non-partner prices)
- 1 additional BPIR password
- Participation in EC focus groups
- Enhanced listing on EC Web site
- **Bronze Partnership benefits included**

Platinum Partner in Excellence \$25,000

- Board of Governors seat
- CAE pre-assessment or site verification for EC PEP (max. 2 days)
- Participation in advisory committees
- 2 seats at EC Summit and CAE Awards Luncheon
- 3 in-house training or consulting days
- Participation on verification teams (EC PEP & CAE site visits)
- Network Meetings (up to 6 participants)
- Credit toward 3 individual CEP enrolments (Max. \$350 per person)
- 20% discount off Bronze price on EC products and services (40% off non-partner prices)
- 2 additional BPIR passwords
- Participation in EC focus groups
- Enhanced listing on EC Web Site
- **Bronze Partnership benefits included**

Bronze Partner in Excellence

Silver, Gold & Platinum Partners in Excellence

Benefits for institutional Partners in Excellence	Platinum \$25,000			
Seat on Excellence Canada Board of Governors	Priceless			
CAE pre-assessment or site verification for EC PEP (max. 2 days; expenses extra)	\$10,000			
Participation & involvement on Advisory Committees	Priceless	Gold \$15,000		
2 seats at EC Summit & CAE Awards Luncheon in November	\$1,200	\$1,200	Silver \$10,000	
In-house training or consulting days at \$4,000/day (EC partner rate)	\$12,000 (3 days)	\$12,000 (3 days)	\$8,000 (2 days)	
Participation on verification teams (EC PEP & CAE site visits)	Priceless	Priceless	Priceless	
EC Bronze Partner in Excellence benefits included	\$1,000	\$1,000	\$1,000	
Credit toward 3 individual CEP enrolments (max. \$350 per person)	\$1,050	\$1,050	\$1,050	Bronze \$995
Savings on all EC products and services (e.g., If company spent \$10,000/yr, total savings would be*) <small>*Savings calculated from non-partner prices</small>	\$4,500 (40%)	\$4,000 (36%)	\$3,500 (32.5%)	\$2,500 (25%)
Canadian Management Centre (CMC) Member rates on training	\$1,995	\$1,995	\$1,995	\$1,995
Annual password access to BPIR (Business Performance Improvement Resource int'l. database)	\$630 (3 access passwords)	\$420 (2 access passwords)	\$420 (2 access passwords)	\$210 (1 access password)
One Year Subscription to <i>Your Workplace</i> magazine	\$98	\$98	\$98	\$98
Unlimited free downloads of <i>EC Best Practices Newsletters</i>	\$375	\$375	\$375	\$375
Free subscriptions to <i>Quest for Excellence</i> monthly eNews	Priceless	Priceless	Priceless	Priceless
MINIMUM VALUE OF BENEFITS	\$32,848	\$22,138	\$16,438	\$5,178